

Rawle G. Howard '96

2009 Lafayette Leadership Institute Keynote Speaker



Rawle Howard is currently a vice president in the commercial real estate group at BlackRock. In this position, Mr. Howard is responsible for helping to manage the operations of the investment management firm's three high yield real estate debt funds: Anthracite Capital, Carbon Capital II, and Carbon Capital III. His responsibilities encompass a wide range of day-to-day tasks, which include evaluating possible strategic acquisition opportunities, negotiating the terms of secured and unsecured credit facilities, helping to craft the overall strategy for acquisition and disposal of real estate assets across the three funds, and negotiating the legal documents for all real estate acquisitions across the three funds.

Prior to joining Blackrock, Mr. Howard spent seven years at Lehman Brothers in a number of diverse roles. Mr. Howard served as a vice president in the commercial real estate group where he was responsible for originating and structuring loans on properties valued in excess of \$50,000,000. Mr. Howard also served as a vice president in the Private Investment Management group where he provided compliance and regulatory advice to the firm's high net-worth broker network. In addition, Mr. Howard advised the firm's senior management on multi-national compliance issues in his role as vice president and counsel in the Global Compliance group. Mr. Howard was also an associate in the Technology Compliance group where he counseled the firm on compliance and regulatory issues relating to the implementation and use of technology within the firm.

Prior to joining Lehman Brothers, Mr. Howard was a co-founder and vice president of operations at Webbe Inc, a venture funded internet software company.

Mr. Howard received a dual degree in government & law and business & economics from Lafayette College in 1996 and received his Juris Doctorate from Hofstra University School of Law in 2001. During his tenure at Lafayette, Mr. Howard was a member of the varsity football team, president of the Association of Black Collegians, and a resident advisor. He also won the Woodrow Wilson Fellowship for public policy and international affairs.

Upon graduation, Mr. Howard signed a contract as an undrafted free agent to play with the New York Jets.